

COMPRESSED AIR ENERGY STORAGE FOR BUILDINGS AND INDUSTRY

### The world is shifting towards renewable energy



Electricity storages and renewable heat and cold are two key success factors to meet ambitious goals of energy transition.





## Green-Y offers a sustainable energy storage solution



The innovative solution combines electricity storage, heating and cooling in one device for application in large residential and commercial buildings and industrial applications.



# The innovation is a patented compressed air cycle



The patented compressed air technology stores electricity and generates heat and cold, as a stand-alone solution or in combination with existing systems.



- ) Charge 🛛 📼
- Compression of air and storage at 300 bar
- Heat up to 60° is generated when air is compressed
- 2 Discharge
- Generation electricity with compressed air
- Cold downn to 3° is generated when compressed air is released

### Customers reduce energy costs and emissions



The combined approach leads to amortization times of 5 years and helps reducing emissions by integrating renewable energy sources for electricity, heat and cold.

	GREEN-Y WE SHIFT ENERGY	Battery
Amortization	5 years	13 years
CO <sub>2</sub> savings	10%	3%

Comparison for an office building in Switzerland









### Low storage costs are competitive advantage



Market-leading low storage costs combined with sustainable materials bring competitive advantage compared to other stationary storage solutions.



Source: Imperial College London (2018) - Levelized Cost of Storage

## Growing market with a size of 350 bn CHF by 2028



With a wide range of use cases in the growing market for stationary energy storages we target 30 mio CHF revenue by 2028, 0.1% of the 30 bn CHF adressable market.

Commercial



Residential











TAM = Total Adressable Market SAM = Serviceable Adressbale Market SOM = Serviceable Obtainable Market

CAGR of 20% driven by

- Growth in renewables and relevant regulatory drivers
- High energy prices
- Demand for energy autonomy and security

## Company is growing since incorporation in 2020



Technical development financed by investments and grants, compressed air technology is patented and in TRL6, two paid system demonstrators in pipeline for 2024/2025.

#### **Growing Organization**

✓ 3 mio CHF investments

- ✓ 1 mio CHF grants
- 11 employees recruited



### Validated technology

- ✓ Patented international
- ✓ Pilot System in TRL 6
- ✓ R&D with university FHNW



#### Validated market

- ✓ 2x System Demonstrators
- ✓ 8x Customer LOIs
- ✓ 30 bn CHF target market









Swiss Prime Site Solutions REAL ESTATE ASSET MANAGERS

# Clear roadmap with market entry in DACH in 2025



Running pilot and two system demonstrators before market entry DACH in 2025, first customers signed, scaling with recurring revenue and licensing model.



## Core team of 11 employees with strong partners



4 co-founders, a team of 11 employees with a complementary skill set, a lead investor from real estate market, and strong partners have proven to be a successful company.









Dominik Patrick Founder. CEO Founder, COO

Founder, CTO



Pablo Founder, CFO Simulations

Mohameddeg Construction

Pascal

Electronics

Célia Marketing Dominique Accounting

**BV**<sub>4</sub>

Thomas Compressors

Oguzcan Materials



**Research & Development** 

**Umut Ertan** Lead Investor, **Real Estate & Logistics** 



Matthias Zwingli Strategy & startup



**Pol Budmiger** Innosuisse coach & Entrepreneur



Innosuisse iische Patentanwälte euromaier<sup>®</sup> **be** advanced

D ZENTRUM FÜR INNOVATION UND DIGITALISIERUNG



10

Partners

Board



Manufacturing & Supply

Peter





Sales & Marketing







# We drive the energy transition with innovation



Green-Y has a competitive edge through patented innovation and utilizes a scalable business model within a thriving market, ensuring a promising future.





### We are looking for...

- Investment of 8 mio CHF early 2024
- Strategic partnerships for market entry
- Team and board members
- Customer projects starting in 2025



### LET'S TACKLE CLIMATE CHANGE TOGETHER

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