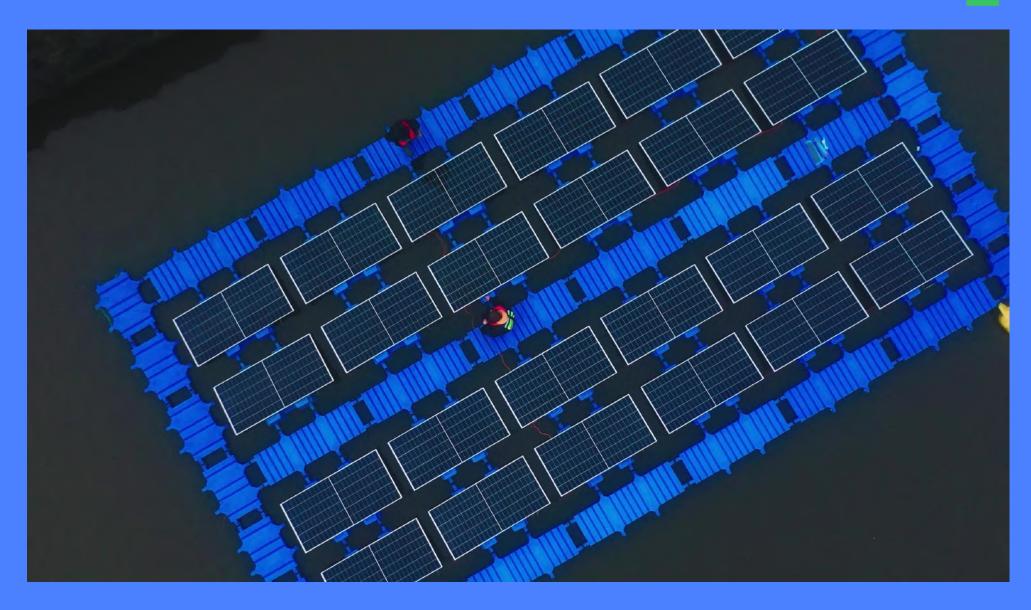
#### techstars

Smart floating solar power plants



# Helio Rec

France, Nantes, 1 Rue Mondésir savetheplanet@heliorec.com +33 609 62 08 71

#### Problem



55%

GHG emissions cut by 2030 in EU (link)

€0.25/kWh

expensive electricity (<u>link</u>)

#### lack of land space

"no net land take" in EU by 2050 (link)



## Solution | Hardware

## clean energy & 15% higher efficiency

from solar panels

€0.12/kWh

2x less epxensive

#### land space avoiding

installation on unused water



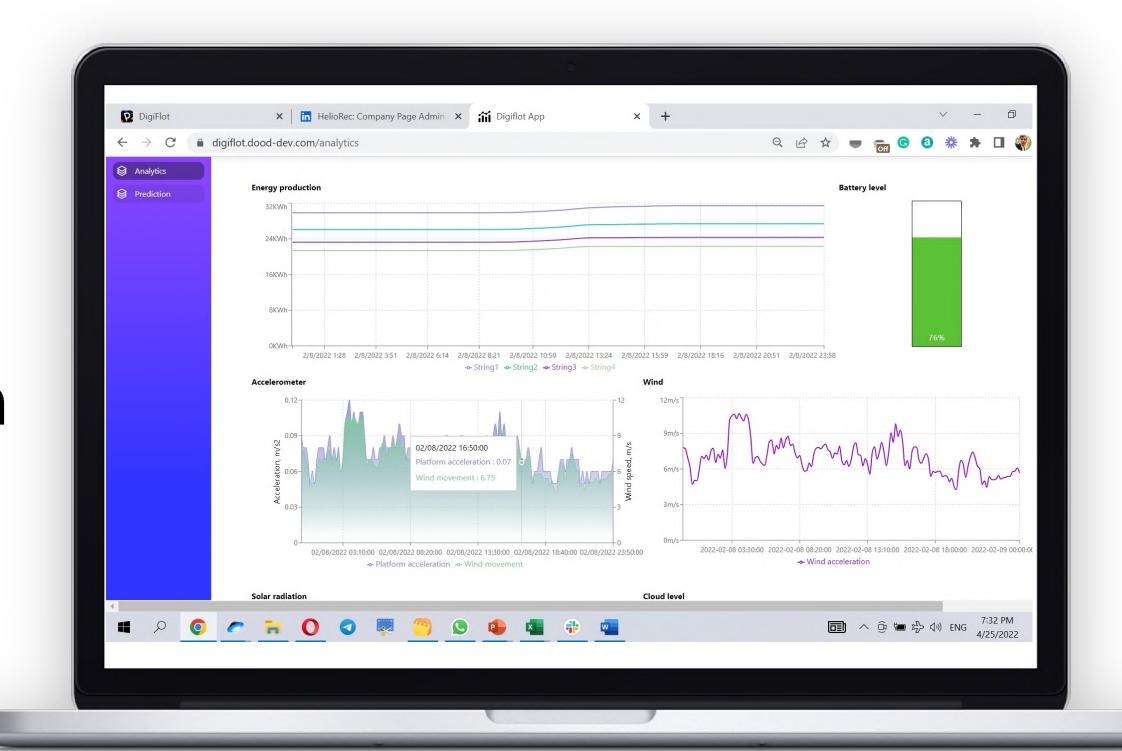


## Solution | SaaS

energy prediction based on ML

**O&M** optimization

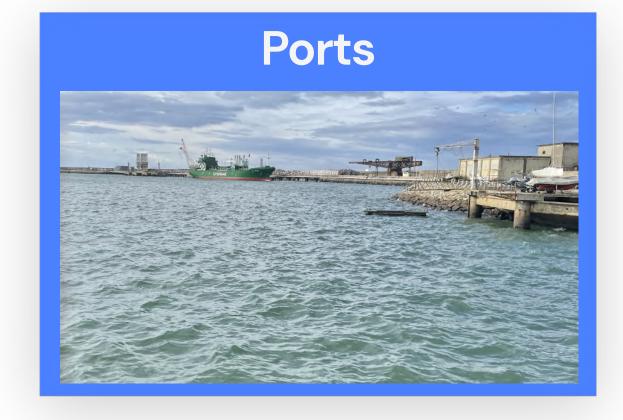
control





#### Customers



















#### Marine contractors







#### Market Potential

**HelioRec** 

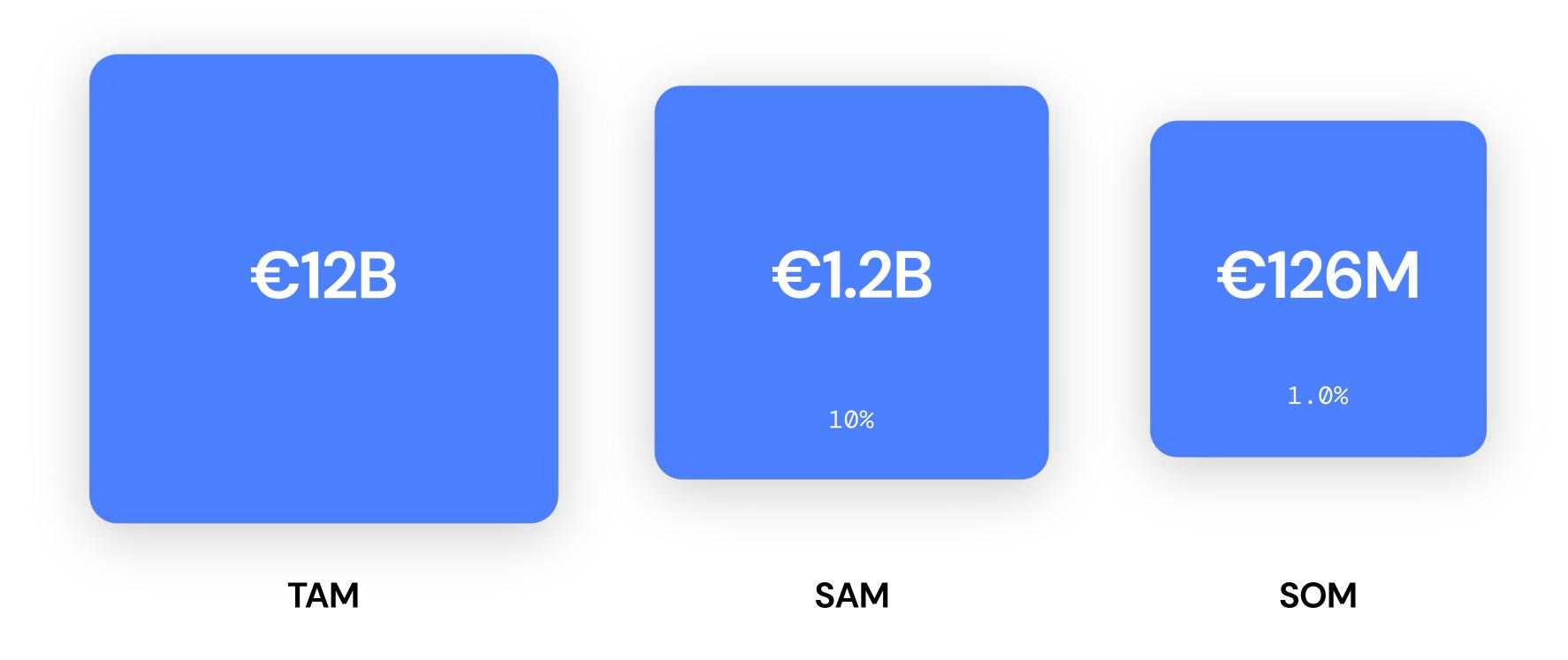
The global market is projected to reach 4.8 GW by 2026, registering a CAGR of 33.7%.

Global Industry Analysts, Inc., 18.01.2022



## Market Size in EU | 2026







## Competitive Landscape



#### robustness

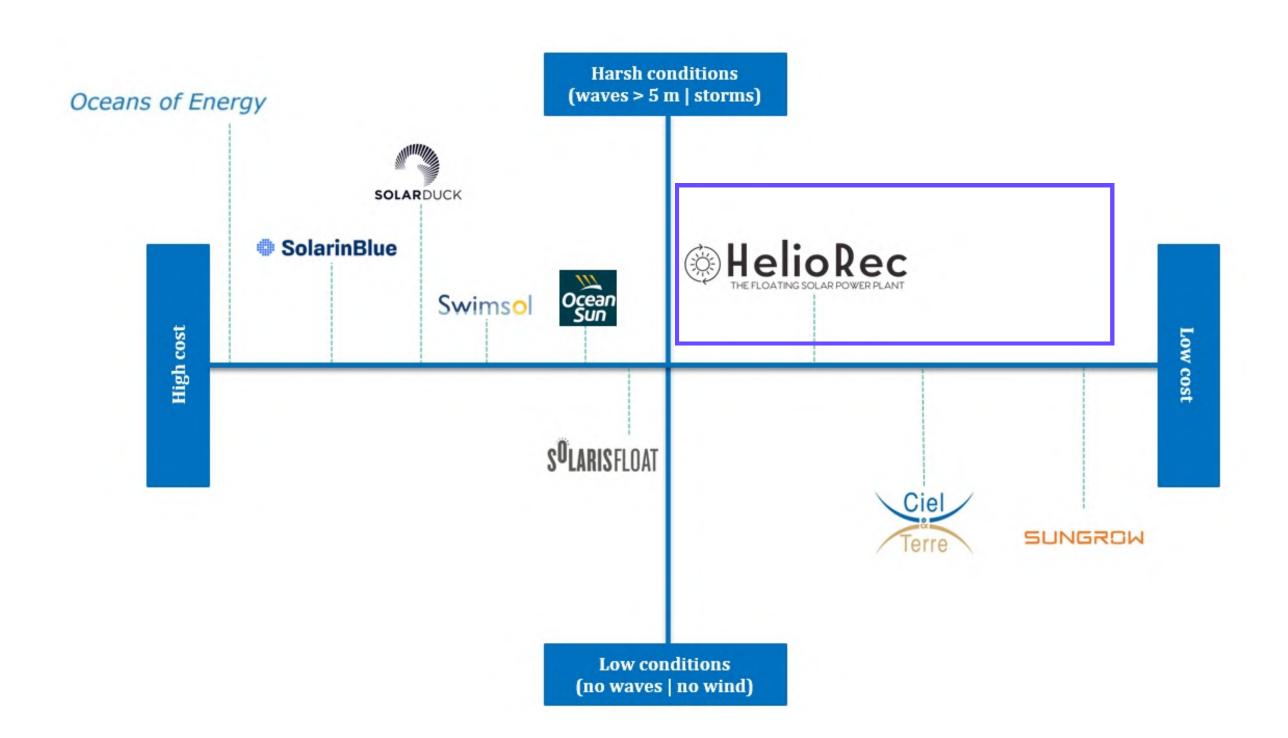
patented design with "hydro-lock" and flexible connectors

#### circularity

use recycled plastic

## 3x cheaper

**LCOE** for offshore FPV





## Pricing Model



#### B2B, B2G

- Hardware | leasing or turnkey | €2000/kW for "Dolphin" set-up
- SaaS | Dashboard with ML prediction | €2500/month + set up fee
- Services | Engineering, installation, O&M

ZANDER
Floating system

DOLPHIN
Floating system
Solar equipment
Mooring lines

SHARK
Floating system
Solar equipment
Mooring lines
SaaS



#### Core Team





Polina Vasilenko

Founder & CEO
21 years in Energy sector



Joshua Vasilda

COO 8 years in Product dev & Operation



Hashim Elzaabalawy, PhD

CTO
10 years in Engineering & Research



Aleksei Morozov

Buisness Advisor and Investor 26 years in Energy sector



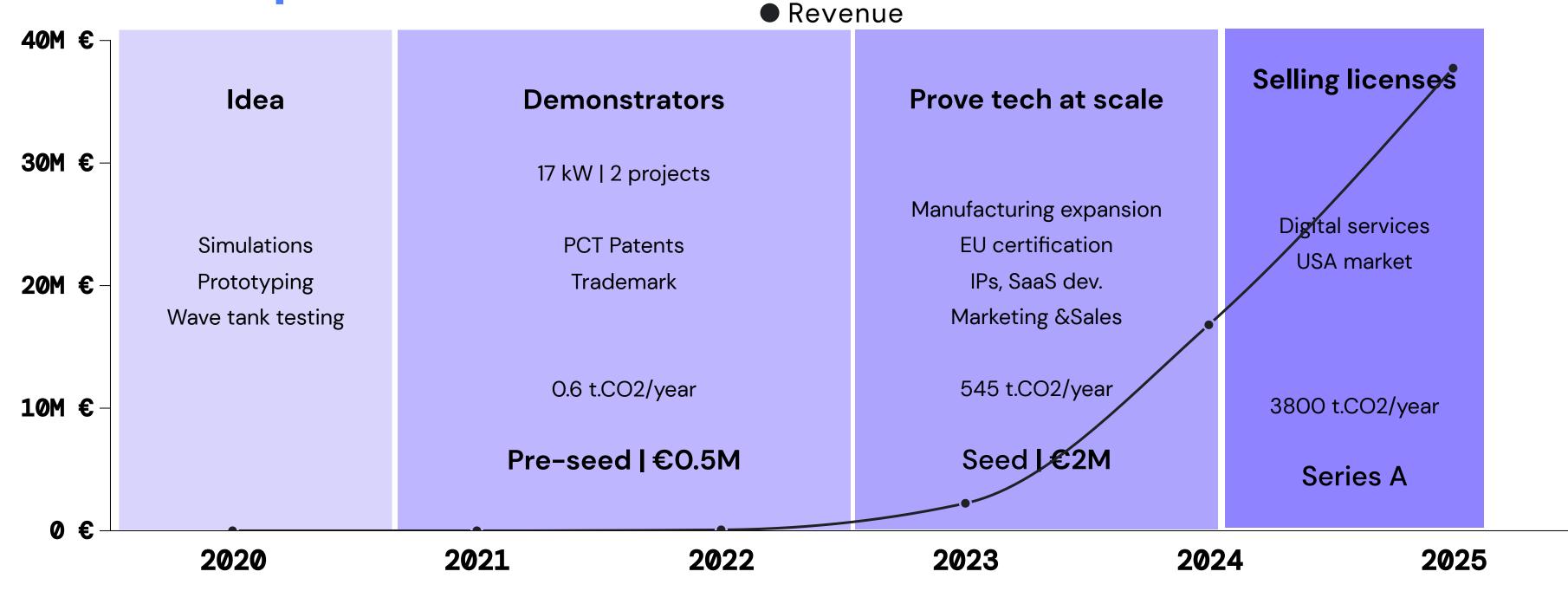
Marco Alves, Ph.D

Tech Advisor
24 years Engineering & Innovation

+3 full time employees

#### Roadmap





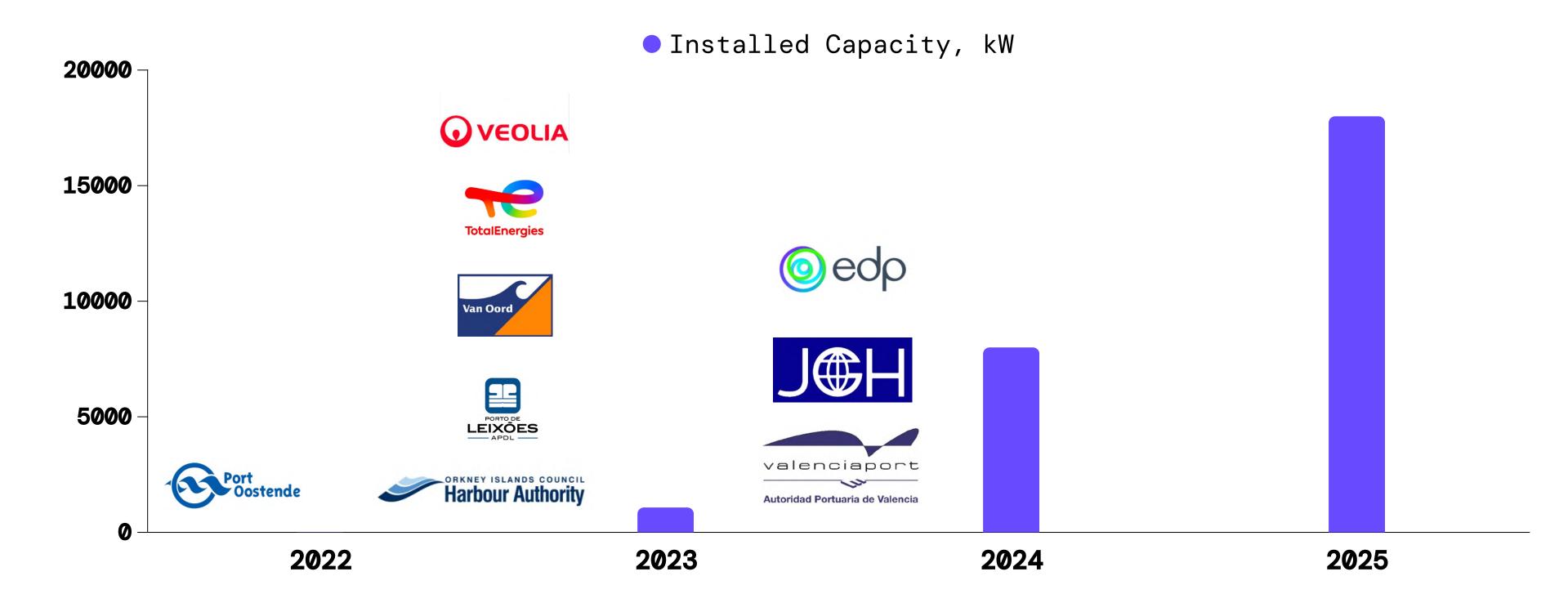
- Seed round.
  - First tranche of €1.14M is CLOSED
  - Second tranche of €0.86M is opened
- Sales pipeline is €6M and 6 LOIs.



JEI status | tax reduction and reimbursement of R&D expenses

## Projects Roadmap





Data Room



#### 47 000 t.CO2

saved

## €9M/year

electricity cost saved for customers

600 000m2

saved land space











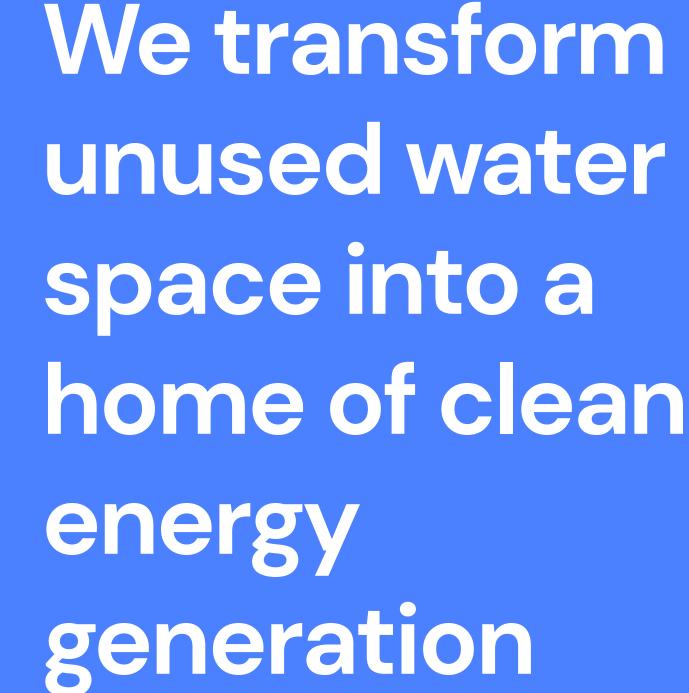
















Any questions? savetheplanet@heliorec.com





