

The background of the slide is a dark, out-of-focus bokeh of light circles. A large, semi-transparent yellow chevron shape is centered on the page, pointing downwards.

Brief Presentation

Outdoor Lighting for more than a century...



Lighting for more than a century...

- ★ 1898 – Salvi begins the production of gas lanterns
- ★ 1992 – Salvi exports to the Middle East begin
- ★ 1994 - Created internal photometric laboratory and R&D
- ★ 2007 - Salvi opens the plant in Salvi Suzhou, China
- ★ 2007 – Salvi design and manufacture LED lighting bodies
- ★ 2014 - 40% of the illuminating bodies are produced with LEDs.
- ★ 2014 - Production capacity reaches 70,000 units per year
- ★ 2019 - Salvi exports 30% of its production



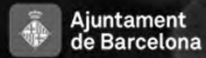
Where we are



- > Algeria
- > Bahrain
- > Belgium
- > Brazil
- > Chile
- > China
- > Colombia
- > France
- > Hong Kong
- > Indonesia
- > Israel
- > Italy
- > Ivory Coast
- > Kuwait
- > Macau
- > Malaysia
- > Mexico
- > Morocco
- > Netherlands
- > Oman
- > Philippines
- > Qatar
- > Rwanda
- > Saudi Arabia
- > Senegal
- > Singapore
- > Spain
- > Thailand
- > United Arab Emirates
- > Vietnam

Cities where Salvi is present

EUROPE



Santa Cruz de Tenerife
AYUNTAMIENTO



AFRICA



MIDDLE EAST

بلدية دبي
DUBAI MUNICIPALITY



بلدية مدينة أبوظبي
ABU DHABI CITY MUNICIPALITY

Emirate of Abu Dhabi
Department of Municipal Affairs
Al Ain City Municipality



إمارة أبوظبي
دائرة الشؤون البلدية
بلدية مدينة العين

بلدية الكويت
Kuwait Municipality



ASIA



LATIN AMERICA



Companies that trust in Salvi



Disney



مطار البحرين الدولي
bahrain international airport




VILLAGGIO
ڤيلاجيو



endesa



YOG
DNA



جامعة الملك عبد الله
للعلوم والتقنية
King Abdullah University of
Science and Technology



salvi
lighting barcelona

Salvi Head office in Barcelona Spain



- Sales and administration
- Training
- R&D
- Product development
- Manufacturing, delivery and after sales service



Salvi Head office in Barcelona Spain



Quality system



DNV BUSINESS ASSURANCE

CERTIFICADO DEL SISTEMA DE GESTIÓN
(MANAGEMENT SYSTEM CERTIFICATE)

Certificado nº 177590-2015-AQ-IBE-ENAC

*Se certifica que el sistema de gestión de la compañía
(This is to certify that the management system of the company)*

C.M. SALVI, S.L.

Pol. Ind. Cantalops, Avda. Valles, 36, 08185, Lliçà de Vall Barcelona, Spain

*es conforme a la norma
(complies with the standard)*

ISO 9001:2008

*Este certificado es válido para el siguiente campo de aplicación
(This certificate is valid for the following scope)*

**DISEÑO, FABRICACIÓN Y COMERCIALIZACIÓN DE ALUMBRADO PÚBLICO
(LUMINARIAS Y COLUMNAS)
DESIGN, MANUFACTURING AND DISTRIBUTION OF OUTDOOR LIGHTING
(LUMINARIES AND POLES)**

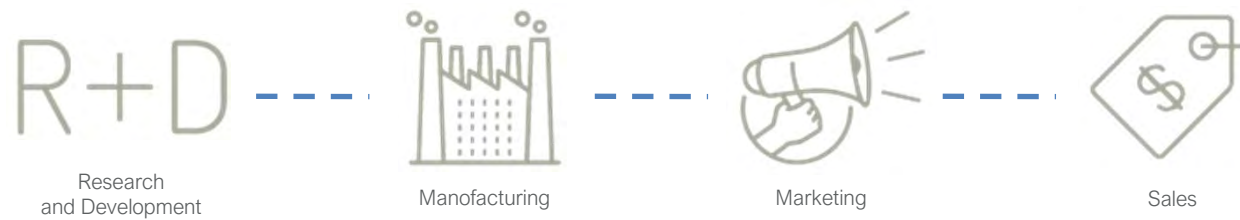
<i>Fecha certificación inicial: (Initial Certification date)</i> 30.04.2009	<i>Lugar y fecha: (Place and date)</i> Barcelona, 30.04.2015
<i>Este certificado es válido hasta: (This certificate is valid until)</i> 30.04.2018	<i>Unidad acreditada (Accredited Unit)</i> DNV BUSINESS ASSURANCE ESPAÑA, S.L.
<i>La auditoría ha sido realizada bajo la supervisión de (The audit has been performed under the supervision of)</i>	
Jordi Vázquez <i>Auditor Jefe</i>	Albert Canadell <i>Country Manager</i>

El incumplimiento de las condiciones establecidas en el Contrato puede dar lugar a la anulación del certificado
(Lack of fulfillment of conditions as set out in the Certification Agreement may render this certificate invalid)

ACCREDITED UNIT: DNV BUSINESS ASSURANCE ESPAÑA, S.L., C/ GARIBAY, 6-8, P/L. 3 OF. 1, 08020, EL PRAT DE LLIBRESAT, BARCELONA, SPAIN, TEL: +34 93 4792860
www.dnvba.es

Alternative Business Model

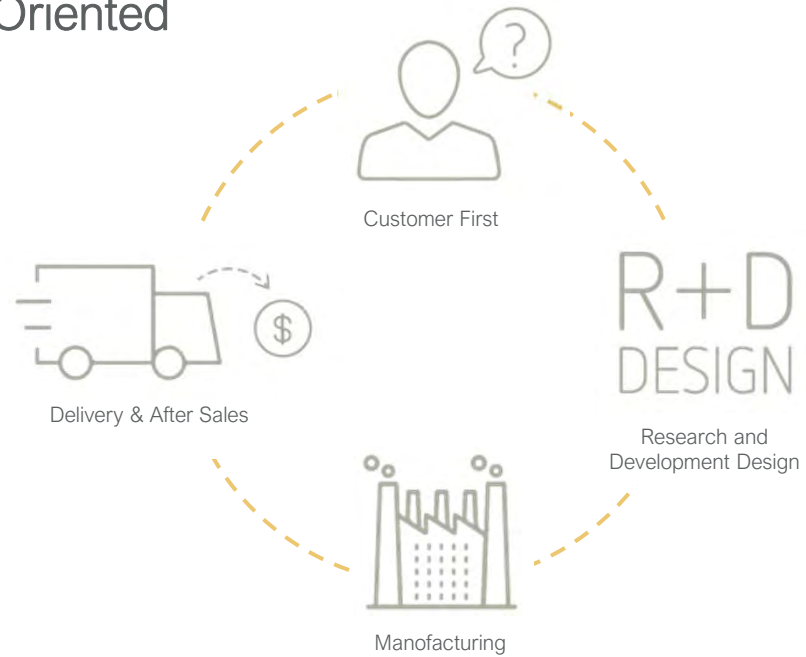
Traditional method
(linear, production oriented)



Used by most companies, oriented to sell standard products, lacks flexibility to adapt to customers needs.

Alternative Business Model

Salvi model Project Oriented (Client's needs first)



The needs of the customers are the origin of Salvi's activity, always project oriented

Strong points



Restless team



Research and development



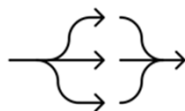
Energy efficiency



Globalisation



Reliability and robustness



Flexibility

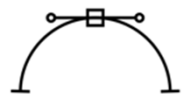


Close to customer

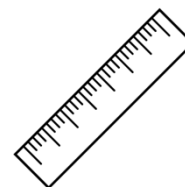


Knowledge and training

Salvi Contribution



Excellent optical design



Custom made solutions



Warranty, the Project's success



After sales service & maintenance

City Lighting

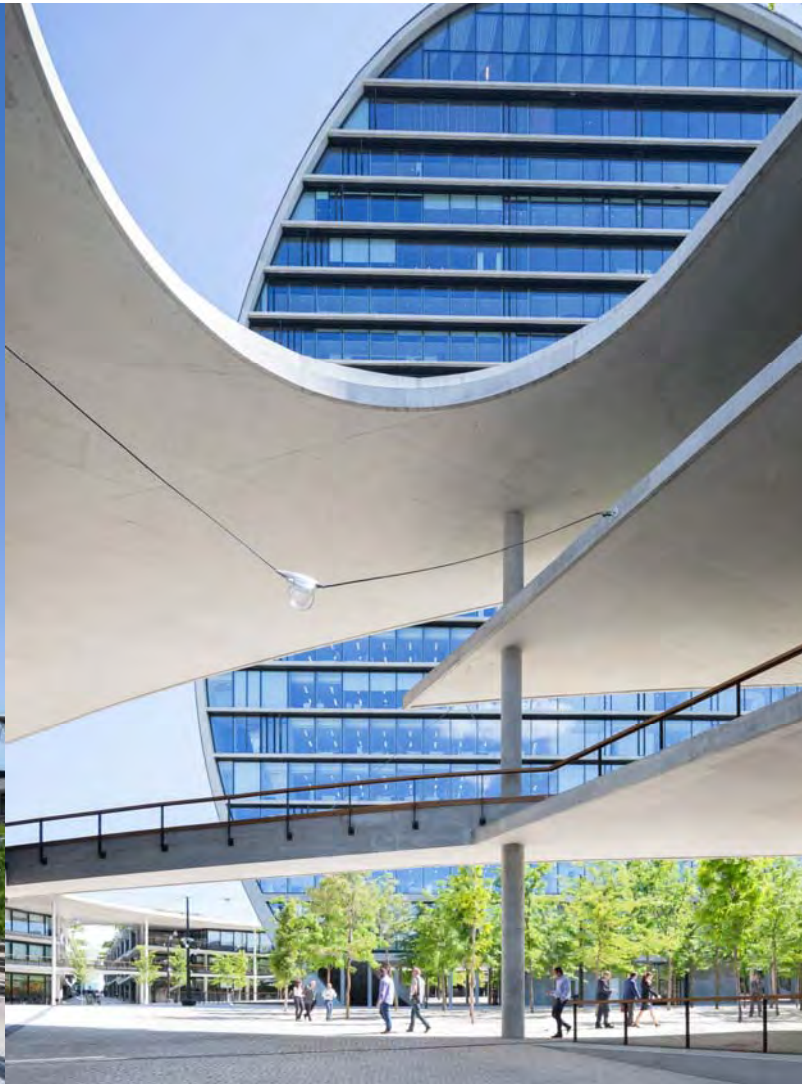


Best in class lighting



Mood changer





Theatrical



Smart Solar Lighting



- Integrated solution
- Eco-Sustainable
- 10-year warranty
- Limited maintenance
- Smart control

Lighting as a support for Smart city services

- CCTV
- Wi-Fi
- Speakers
- Sensoring
- Charging



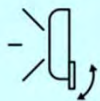
Smart Lighting for the Smart city

Features

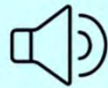
*We can make more features for solve your needs



Light



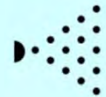
Directional Focus



Speaker



Connectivity Services



Water vaporizer



CCTV

What do you need?

*All the features you need as long as they are in the development schedule



Smartec remote light management

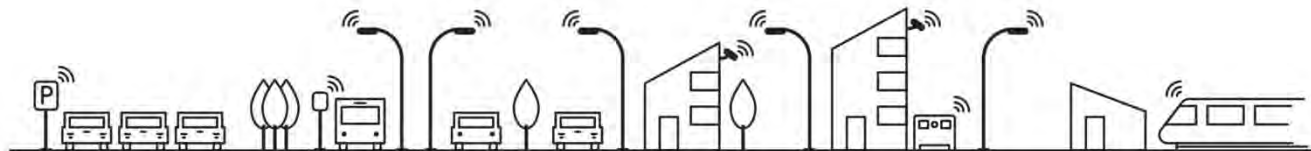
Smart Services



Capabilities

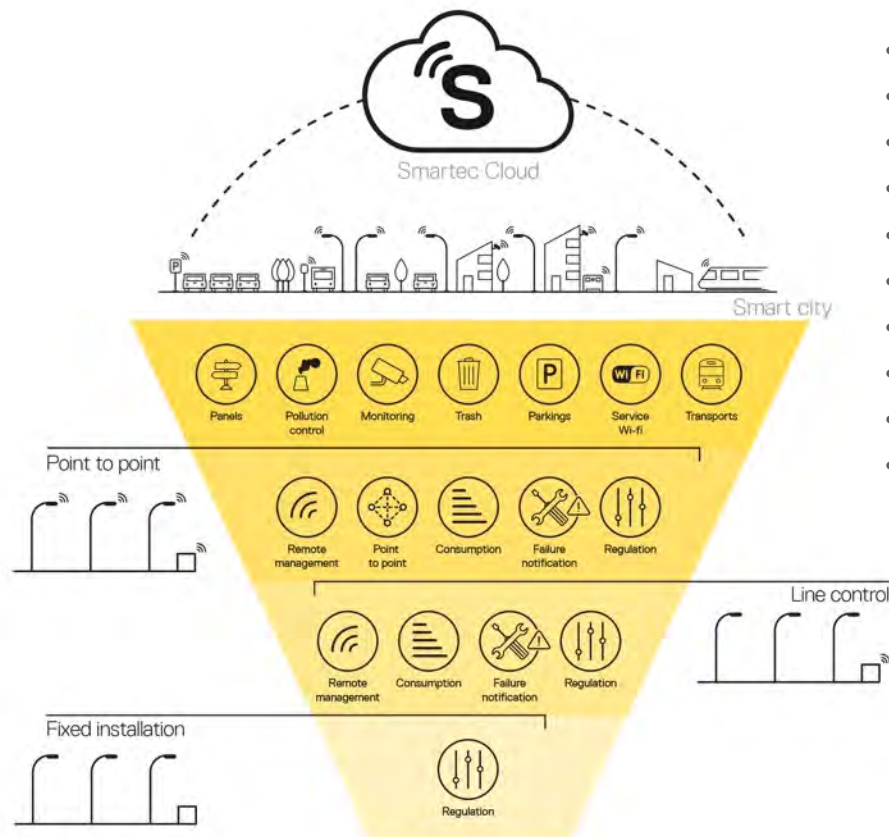


- Individual or grouped light control and dimming
- Manage multiple scenarios
- Daily alarms via SMS-email
- Geolocated asset database
- Remote Access to info from any internet connected device
- Information security
- Enhance preventive maintenance and control
- Improved lighting service quality
- Access and management of other Smart services
- Open platform



Smart City

Smartec remote light management



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Thank-you

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