

OUR INNOVATIVE OFF-GRID TECHNOLOGY



FLEXIBLE

- Transportable according to needs
- Optimized dimensions, flexible conception and assembly



AUTONOMOUS

- Infinite treatment and reuse of waste water
- Internal sanitation system without external water connection

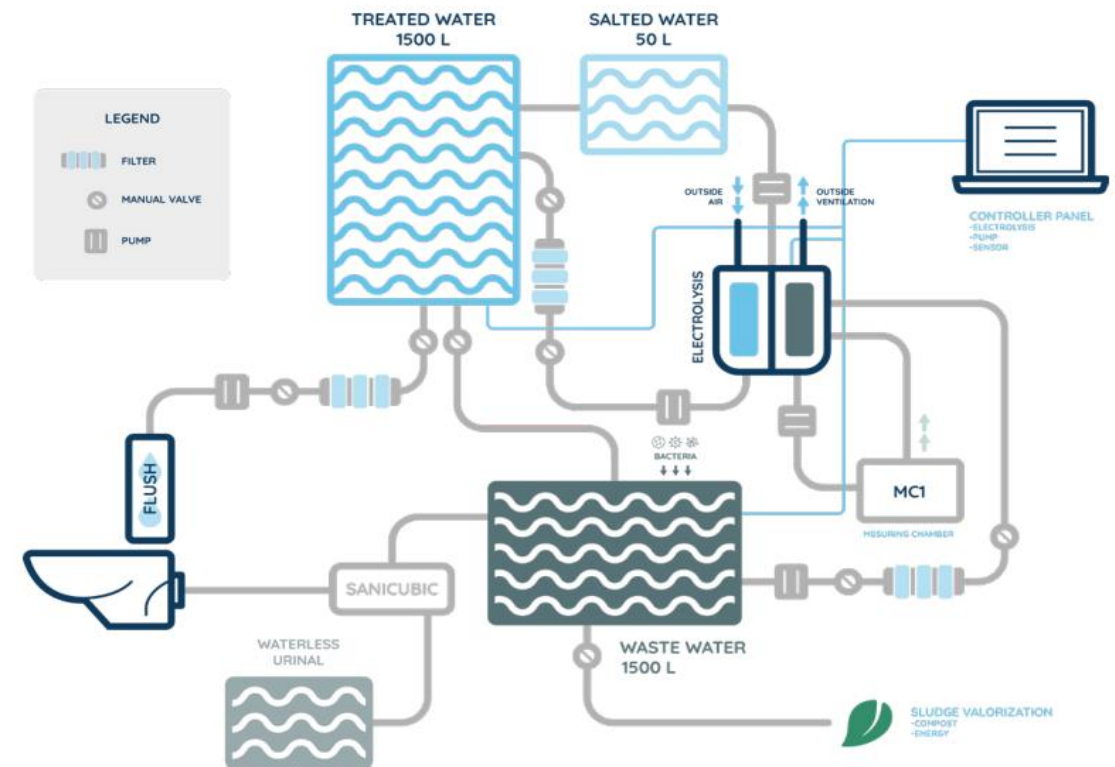


ECOLOGICAL




















- Protection of ecosystems and biodiversity by saving water
- In-built in recycled containers



2 patents filed in EU, China, India
Legal full EU analysis on water, toilets, recycling
Standards: ISO 30500 (our techno), Life Cycle Assessment



COMPETITION

WC		Comfort	Economy	Autonomy	Water savings	Ecological impact	Hygiene	Modularity
Ecological								
Sewered	JCDecaux							
Dry	BIOLAN							
Chemical								

WeCo : ecological toilets

- As comfortable as sewerated toilets
- As sustainable as dry toilets
- As mobile as chemical toilets



Customer pain: no scalable off-grid mobile water flush sustainable toilet solution



Unique Value Proposition

- Sole plug & play solution of off-grid mobile water recycled eco toilets – for embedded systems (trains)
- Certification and industrial approaches



Market & Traction

- BCG for the Gates foundation: 7 Billion € reinvented toilets + Train WC market 49.7M\$
- **Sales of 7 MVP to cities** (St Etienne, Grigny, Rennes, Blois) and **B2B clients** (Alstom, Francioli, SNME)



Cost

- 20P Container for around 60K€ / 100K€ for classical toilets
- Technology sold alone for 30K€ with 3 month maintenance-free life instead of 3 days for other WCs



Maturity

- TRL 7-8 / upcoming industrialization, up to 10 containers WCs / month
- Develop a plug & play solution with max 4 hours of installation



Benefits

- Reduction of flushes water consumption down to 1.000L/ year for 100 users/Day, compared to 219.000L/year for classical toilets
- Save the sewerage costs – provide mobile water-flush sustainable toilets to the industry



Partners

- Industrial partners: Alstom, SNME, IFPEN (French Institute of Petrol New Energies)
- R&D: European Institute of Membranes (IEM), AgroParisTech, LIST (Luxembourg)

OUR SCALABILITY AND AMBITION

Sales development & focus, Certification,
Industrialization
To become the World Leader
of Innovative Scalable Eco Toilets

WeCo
incorporation

2014

Obtained the Gates
Foundation Prize in
China

2016

POC in Paris

2017

Started the co-development
with Alstom

2018

2021

Incubated by HEC
Accelerated MassChallenge
T/O 400K€

2022

Triple our sales numbers and sales team
Fundraising Series A for 2M€ T/O 1.2M€

2023

Industrialize the production of WRET 2,0
Installation of our first toilets in Africa

2024

Industrialize IWR 1.0 for trains
ISO 30500 certification

2025

18 M€ T/O targeted –
30 employees

2026

34 M€ T/O. Asian Market,
franchise, 48 employees

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