# XR (VR/AR/MR) PLATFORM FOR SHIPPING

WHATEVER CAN BE DIGITALIZED WILL BE

Shipping XR tech pioneers, funded in 2018

End-to-end digital ship XR platform

- ✓ ShipMR Design / Collaborative VR & MR
- ✓ ShipMR Remote / AR cloud

**Investors – Ocean Tech Accelerators** 

- ✓ Katapult Ocean Oslo, Norway
- ✓ Creative Destruction Lab Halifax, Canada

Partners, Grants, Awards























## Why Shipping & XR

#### SHIPREALITY

Decarbonization

Regulations

Digitalization

Remote

HARD TO DECARBONIZE INDUSTRY

More GHG emissions than Germany

>50% GHG emissions reduction by 2050

>70% carbon intensity reduction by 2050

60,000 BWTS retrofits by 2024

NO DIGITAL SHIP DESIGN DATA

**Towards industry 4.0 tools** 

**EXPERTS TRAVEL TO SHIPS** 

**Towards remote / autonomous** 

## Shipping Opportunities

\$Trillions

Decarbonization

\$100's of Billions

Retrofits /
Green Energy Conversions
GHG Emissions Reduction

\$10's of Billions

Enterprise Software (Design, Remote, PLM)

## XR Opportunities

**\$Trillions** 

\$1.5 trillion XR boost to global economy by 2030 - PwC

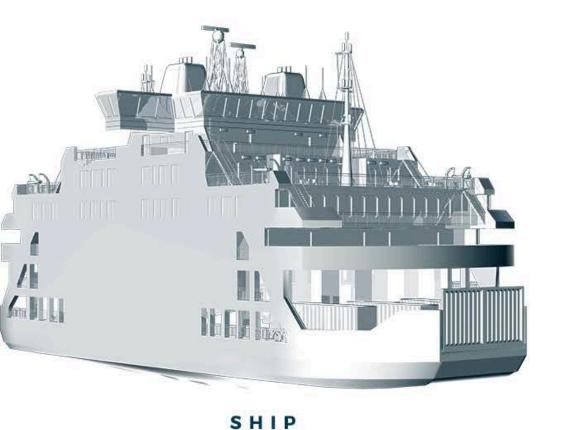
\$22 Billion

Microsoft's 10-year XR services deal with US Army (120,000 Hololens2)

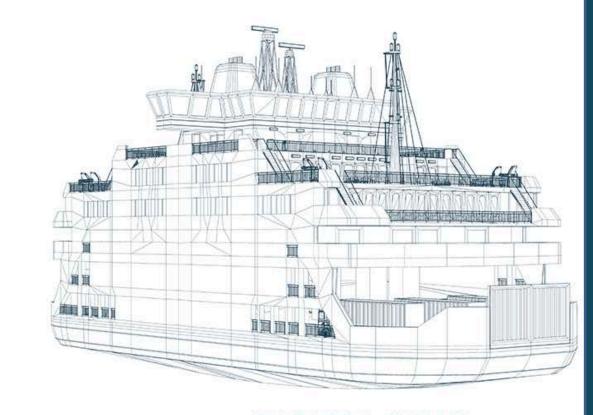
M&A \$Billions

- Apple acquired 12 XR companies (out of 100) in last 6 years (@\$3M per engineer)
- Unity, Unreal, Niantic, Snap, Facebook, Microsoft buying XR startups every week
- \$billion computer vision startups coming Forbes

## Metaverse (Virtual Universe)







DIGITAL TWIN







DESIGN OPERATE

INSTALL SERVICE

RETROFIT TRAIN

#### SHIPREALITY

Merge

Physical & Digital

**Ships & Offices** 

## Native XR Software







**ShipMR-Remote** 

ShipMR-Design

**XR-Ship Platform** 

## Proprietary Tech



AR cloud registration to remotely augment the physical world of the seafarer



Spatial Intelligence in ships, for identification in real-time



VR immersive experiences in huge point cloud datasets



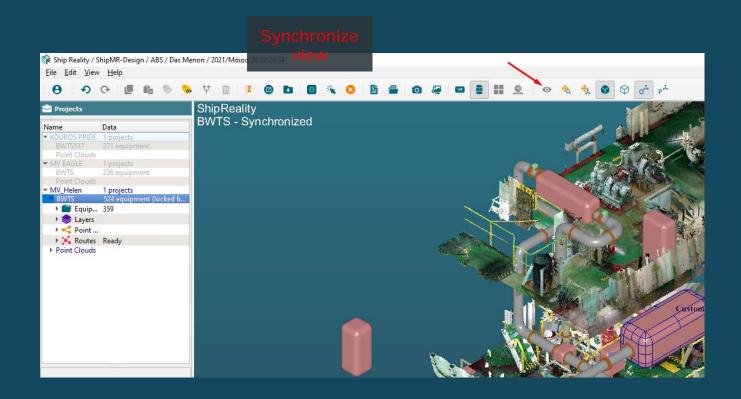
Pioneering optimal route algorithms for 3D ship design modification

## ShipXR-Design

We build a **new 3D design platform for shipping** from the ground up, as ship design tools have become outdated, lagging in terms of collaboration, speed, graphics, optimization and automation

Sharing of 3D designs in an easy-to-use environment that empowers all stakeholders, improving efficiency of the design and quality of the

outcome



## ShipXR-Design

#### **PROBLEM**

No collaboration / digital data (sharing of 2D PDF drawings

Ship design tools outdated



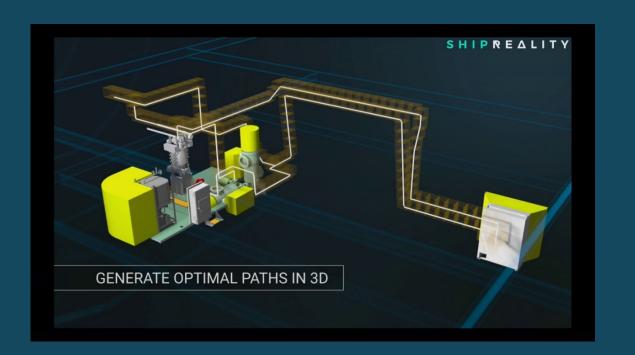
#### **SOLUTION**

New 3D ship design platform

Real-time collaboration with 3D models

Generative, 3D path finding algorithms

Drag-and-drop gamification



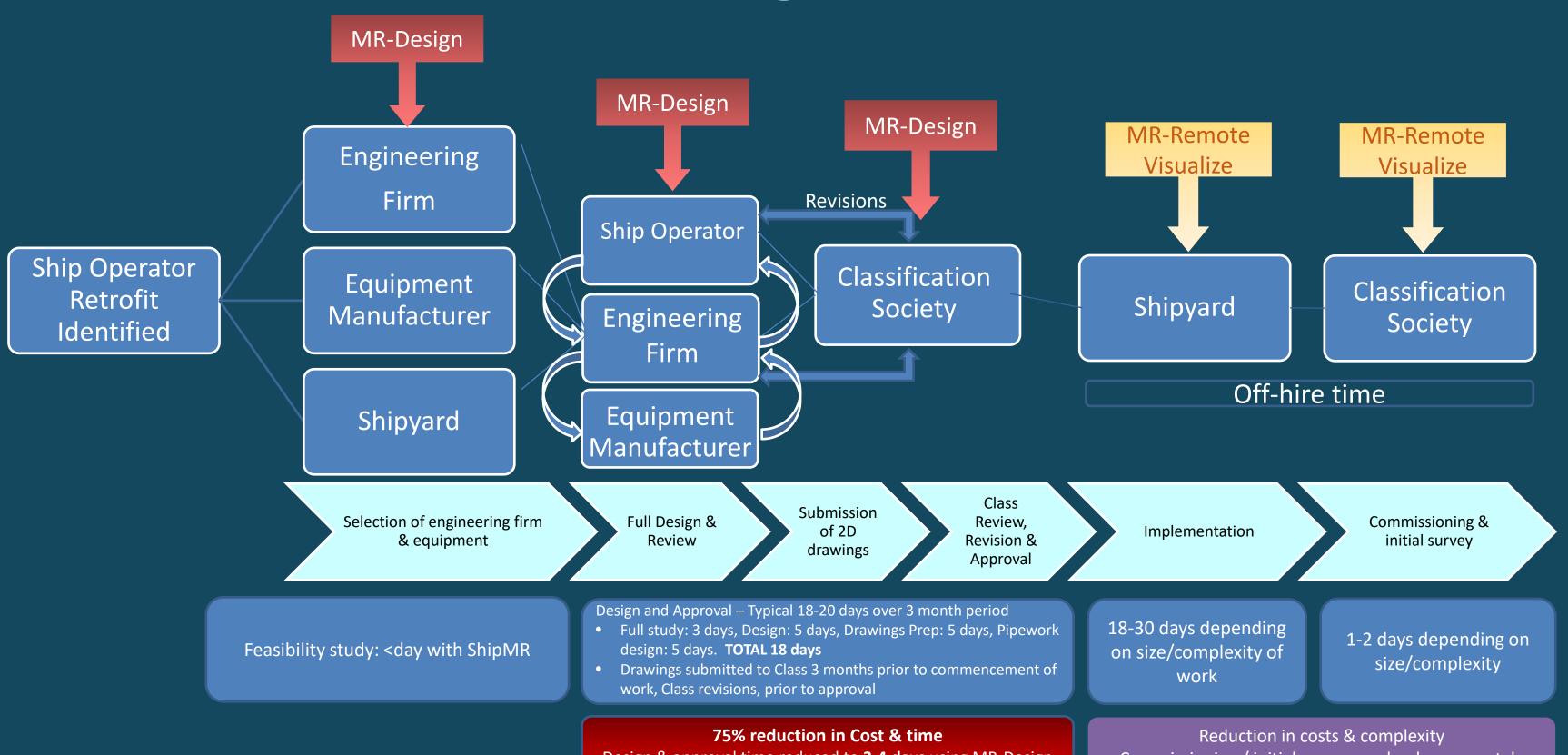
#### **BENEFITS**

10x faster optimizable designs

3D design sharing empowers all stakeholders and improves design efficiency and quality

**3D design sharing** for real-time installation monitoring, class approvals, and remote inspections in VR & MR

### Retrofit Design – Flow Chart



Design & approval time reduced to 3-4 days using MR-Design

Commissioning / initial survey can be done remotely

#### COLLABORATIVE - ALL STAKEHOLDERS

#### 3D CAD model sharing direct in ShipMR with VR / MR visualization





Shipowner

- **Reduced Costs:** Faster designs, approvals & installations, optimized designs, design review for fewer errors
- Future Benefits: 3D ship models for lifecycle applications

Classification Society

- **Reduced Costs:** Faster approvals, remote commissioning / inspections
- Future Benefits: 3D ship models with spatial data (for lifecycle applications) and remote inspections

Engineering Firm

- **Reduced Costs:** Faster designs, approvals with fewer errors
- Benefits: Less labor intensive, increase design volume and quality using same recourses

Equipment

Manufacturer

- Reduced Costs: Faster approvals, remote commissioning
- Future Benefits: 3D parametric models for equipment remote support / preventive maintenance

Shipyard

- **Reduced Costs:** Real-time installation monitoring in MR
- Benefits: Immerse into the future space (before construction) starting from the design phase

## ShipMR-Remote

#### **PROBLEM**

Ship inspections and support by experts traveling

Travel costs, risks & downtime

Inspection data can't be



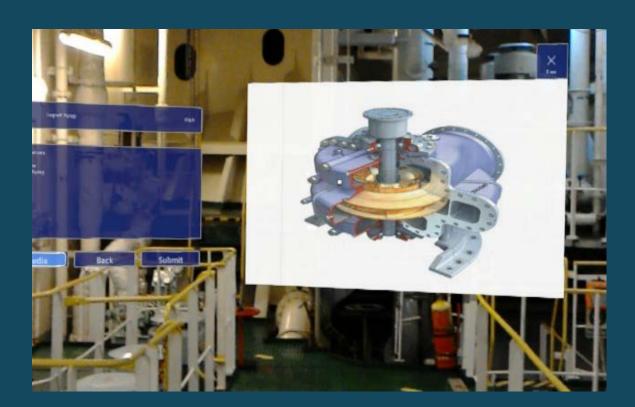
#### **SOLUTION**

#### **Remote support:**

**Video call with spatial annotations** & **2D** data/photo/video **sharing** & 3D holograms

#### **Spatial intelligence:**

Anchoring of 2D docs, photos, video & 3D holograms to machinery / AR Cloud



#### **BENEFITS**

97% reduction in time to information

50% reduction of travel time

**Reduce inspection costs** 

**Synchronous & asynchronous** modes for remote task management



## XR-Ship Platform

#### Platform / Marketplace linking everything together

#### Virtual meeting place (Metaverse)

of digital data, 3D models & XR tools shared for cloud synchronized, realtime collaboration between stakeholders

Marketplace for 3d party developers for XR applications addressing ship lifecycle issues

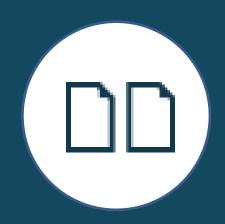


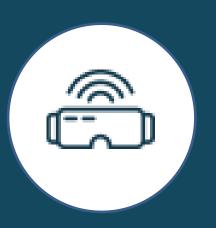
## SaaS Revenue Streams

**Proprietary Tech Subscriptions** 

**Revenue Share 3rd Party** 







ShipMR-Design

COLLABORATIVE DESIGNS

**ShipMR-Remote** 

AR CLOUD

**XR-Ship Platform** 

XR APPS - MARKETPLACE

## Sustainability impact

#### **Air Emissions**





3.9, 14.1 GHG, SOx, NOx, particulate matter

#### Ocean Health





14.1, 14.3, 17.6 (BWTS, Green energy)

#### **Tech Innovation**





8.2, 9.4 (Retrofits & Remote ops)

## Team

**Georgios Bourtzos** 

ссо

CTO

**Chief Scientist** 

**Mixed Reality Lead** 

CEO

MA, Chemical Engineering

Princeton University

Salomon Brothers Inc.

London' Cass Business School

MSc, Shipping and Finance

Associate Professor NTUA

Professor NTUA Associate Professor NTUA

Goldman, JP Morgan

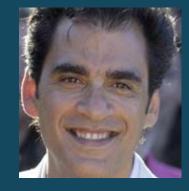
Naval Architecture & Marine

Engineering Engineering

Christina Costaridi Crosby Dr. Christos Papadopoulos Dr. Lambros Kaiktsis Dr. Alexandros Ginnis

Naval Architecture & Marine Naval Architecture & Marine

neering Engineering











Joint experiences include:























## Competitive Edge

**Market Network** 

Greece, Cyprus = **30% of the**world's fleet

Deep Tech

9 PhD's/MSc's, NTUA talent pool **Tech Innovation** 

Leaders in XR shipping apps

ITEM	QTY	PART NUMBER	DESCRIPTION
1	5200,000 mm	JIS G 3454 Pipe 250 A x Sch 40 - 100	Pipe
2	17	JIS B 2312 90 Deg Short Elbow Steel 250A x Sch 40	Elbow
3	47	JIS B 2220 Slip-On Welding Plate Type Flange SOP - SK 250	Range
4	23	JIS 5K GASKET DN 250	
5	3	CUSTOM FLANGE JIS TO DIN DN 250	
6	4750,000 mm	DIN 2458 Pipe 273 x 8.8 - 250	Pipe
7	12	DIN EN 1092-1 Welding Neck Flange Type 11 - PN 10 250 x 273	Flange
8	6	DIN PN 10 GASKET DN 250	
9	3	DIN 2605 90 Deg Elbow Type 2 273 - 8.8S	Elbow
10	1	9010336-83-84_AOT_Reactor_600_Simple	
11.	2	JIS B 2312 Straight Tee Steel 250A x Sch40	Teo
12	12	IIS 8 2220 Slip-On Welding Thin Plate Type Flange SOP - 10K 250	Range
13	1	SAMPLING PORT 1	
14	1	V201-8	

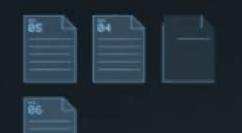






## The XR digital continuity platform for

shipping



https://www.shipreality.com info@shipreality.com

