

uni5elements.com

Smart Transport Grid open platform for deploying Battery-less & Track-less mass shared Multi-Modal Electric Mobility system for commuter & freight transport.

(90% cheaper/ km then Metro rail, can be deployed faster (< 2 months) & charged by distributed Renewable Energy)

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Abhijit Malankar.

Founder

Electric Mobility & Energy Storage consultant MSc. Renewable Energy Tech (TU Berlin), EPGDBM (SIBM-Pune), B.Engg (Elex, VIT - Pune). Dip.Engg. (Industrial Elex, SIT - Pune)

E-mail - abhiam1@gmail.com Cell - +91-7972072545







<u>Uni5Elements – "Smart Transport Grid" shortlisted as</u> one of the fifty smart solutions in stage 1 to transform India by <u>Department of Science & Technology – Government of India &</u> <u>IIM Calcutta. February 2018.</u>







CONGRATULATIONS Uni5Elements - Smart Transport Grid for Batteryless & Trackless,

mass shared multi-modal Electric Mobility as a service (FB107537UD)

For making it to "Top Stage 1 STARTUPS list of the SMART FIFTY" contest from 15000 entries. February 2018

Saujen

DR. SUBHRANGSHU SANYAL
CEO-IIM CALCUTTA INNOVATION PARK

Uni5Elements - International Awards







At MES 2015 conference (India) winnning first prize cash award of € 350 and citation for best business plan covered on TU Berlin webpage (-Click link).



Winning the prestigious audience award at Climate KIC clean tech summer school Journey 5 & 6 finals 2015 in West Midlands - Birmingho - UK (- Click link).



<u>Uni5Elements - shortlisted in top 5 from among 98 entries</u> <u>from India for GIZ mentoring bootcamp in Berlin - July 2016.</u>













Calling Entrepreneurs

@ Berlin Bootcamp

July 18th – July 27th

Exchange between Indian and German Start-Ups in the Energy Sector

Start-ups from Germany & India

1.5 week Bootcamp in Berlin



1st German-Indian Start-up Bootcamp Berlin, 18.07.-27.07.2016

CERTIFICATE

ABHIJIT MALANKAR

founder of Uni5-Elements Ltd. participated in the German-Indian Start-up Bootcamp for Start-ups in the energy sector which took place in Berlin, Germany from the 18th until the 27th of July 2016.

27th July 2016

6. Feulu our

Eileen Trenkmann Innovation Promotion in MSMEs Programme

Deutsche Gesellschaft für internationale Zusammenarbeit GmbH

1. ht

Norbert Kunz CEO Social Impact gGmbH























Potential Multi-Modal EV Partners























Government Organisations











Case Studies.

Case Study 1:

"Electric Vehicles will be one of the four front runners combining growth and scale to dominate low carbon technologies between 2015-25".

By - EQUITY RESEARCH November 28, 2016 by Goldman Sachs, The Low Carbon Economy: Technology in drivers Seat & EQUITY RESEARCH November 30, 2015 by Goldman Sachs, The Low Carbon Economy, GS SUSTAIN equity investor's guide to a low carbon world, 2015-25.



Working Paper:

Motorized Two-Wheelers in Indian Cities: A Case Study of the City of Pune.

By - EMBARQ - India - 2014

Motivation.

"The desire that guides me in all I do, is the desire to harness the forces of nature to the service of Mankind."

- Nikola Tesla

"To go fast, go alone, but to go far go together."
- African proverb





Main Aims.

Providing Reliable Mobility option.

(Efficient, Cost effective, fast deployment, scalable)



► Have near "Zero" Carbon Foot-print.











Aligns with "Government of India" Goals

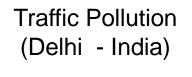
- ▶ 100 % Electric Mobility by 2030
 - Our Aim is to put 5 million EVs on road in 5 years.
- Renewable energy generation of 175 Gigawatt by 2022
 - Upto 10 GWp Renewable Energy Generation for Transport Grid
- Make in India
 - Trolley Buses, EV Charging Infra., Electric Vehicles & Renewable Energy Generation can all be made Locally.





Global Problem.

Smog (Lianyungang - China)









Local Problem.

Increased Air Pollutants

Severe Health Impacts

AIR SCARE Levels of pollutants in Delhi's air between October 22 and November 2 this year

POLLUTANT	AREA	LEVEL	PERMISSIBLE LIMIT
■ PM* 10	Punjabi Bagh	711g/m3	60-80g/m3
■ PM 2.5	Punjabi Bagh	450g/m3	60-80g/m3
■ Nitrogen dioxide	Anand Vihar	267g/m3	60-80g/m3
Carbon monoxide	Airport	7.3mg/m3	2-4mg/m3
Sulphur dioxide	Airport	32.8g/m3	60-80g/m3

* Particulate Matter: Suspended particles in the air such as soot, smoke, dust etc. Post-Diwali, the levels of sulphur dioxide increase by as much as 10 times, while nitrogen dioxide and PM increase by 2-3 times

KILLER AIR

Estimated health impacts of air pollution in Delhi

- Premature mortality: 7,350 to 16,200
- Chronic bronchitis in adults: 53,500
- Acute bronchitis in children: 391,000

- Cardiac hospital admissions: 6,700
- Asthma attacks: 6 million
- Days with restricted activity: 51 million
- Days with respiratory symptoms: 244 million



Actual Problem.

Government , Utilities , Manufacturers , Corporate

(Limited Motivation)

Current focus segment to solve issues.

Essential focus segment to solve issues.

Common People (Higher Motivation)



Quest for solution.

Analysis of basic needs at Base of Pyramid

- Transport / Mobility (Passenger / Goods / Business)
- ► Food , Water , Air

Focus area for solution.

Communications

Energy



Example: Pune Mobility Scenario Today !!!



- Population of 10 + million
- > 5 Million+ 4 wheelers
- > 11 Million+ 2 wheelers
- Auto Manufacturing& Education Capital
- High levels of air pollution, swine flu capital
- ➤ Metro / Subway planned will take 5-10 years to start only on 3 routes of 55 kms (\$530 m / km) (\$ 28 Billion) (98 % more costly than Trolley Bus)
 - Roads have taken overRivers , Trees , footpaths, gardens , empty spaces& hills .



Is replacing fossil vehicles with personal EVs the complete solution?

Fossil Fuel Vehicles

Electric /
Hybrid Vehicles

"NO !!!"
The traffic
congestion still
remains !!!





What is an effective EV solution for Indian Market?





Acute shortage of efficient & reliable mobility solutions



Will buy 100 million new fossil fuel vehicles in next 10 yrs (TERI)

80% for personal transport

Co2 emissions increased to 500 mmt / yr (TERI)



5 Pain Points & - Its Solutions



- High cost of EV / Traffic congestion
 - Use of Shared mass Electric Mobility Trolley buses
- **▶** High Co2 Emissions
 - Renewable energy based PPAs for Transport Grid
- ► High CAPEX / OPEX cost of LiON / Lead Battery
 - Trolley bus is 100% battery less & trackless solution
- Long construction duration cost escalations
 - Trolley bus & transport grid can be deployed in < 2 months
- **▶** Traffic disruption
 - No tracks hence no traffic disruption for Trolley buses deployment.







Trolley Bus - Cost Advantages.

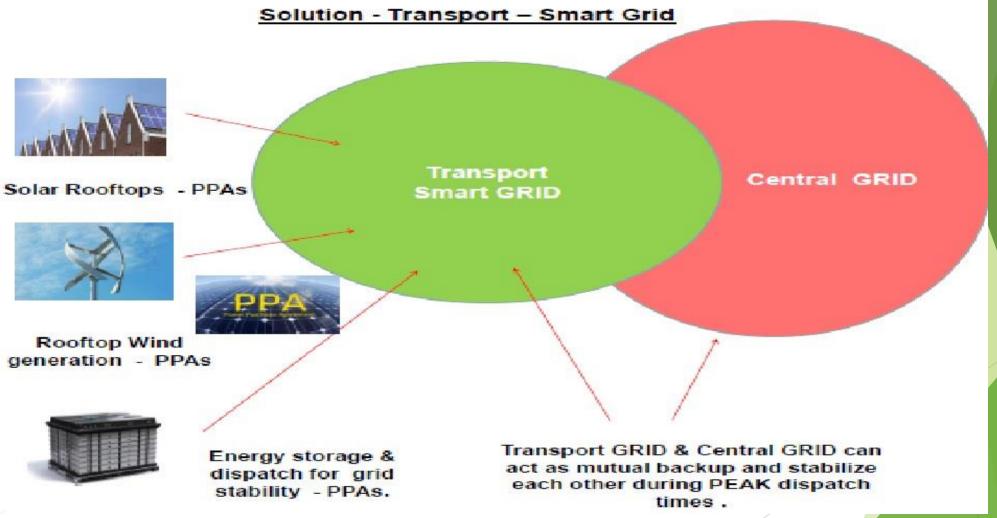
- Highly scalable, 130 years old proven system, operational in 43 countries, on 300 locations at the moment.
- 100% Battery less EV operational model.
 (90 % less cost / km, no recurring battery expenses)



- ► Fast Deployment (< 2 months), being trackless tyre based (Zero traffic disruption, 90 % less cost / km ~ Metro / Subway)
- ▶ 100% shared Multi-Modal EV model for People + Goods transport.
 (150 200 seated EV , Faster ROI , reduced traffic congestion)



Integration of Distributed Renewable Energy in the Smart Transport Grid.





More Applications of Trolley Bus Smart Transport Grid Infrastructure.











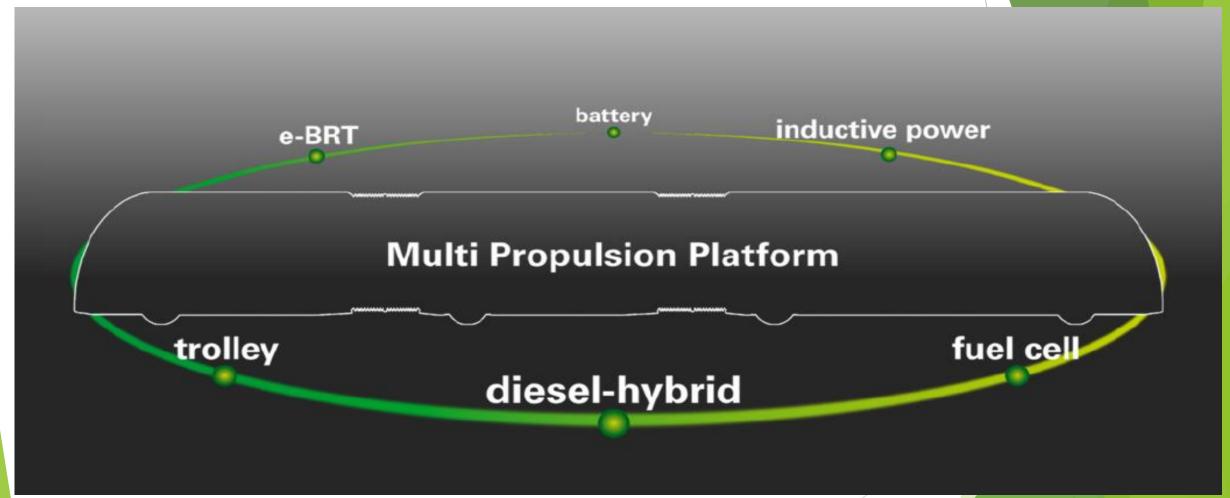


Source: UITP – Union Internationale des Transports Publics 2025 PTx2 = Objectif

2025 : Public Transport x 2



Types of Hybrid propulsions for Trolley Bus system

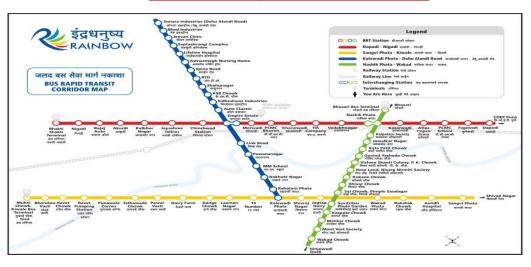


Source: VanHool



Ideal locations for PoC - Pilot of Trolley Bus (For Commuters & Goods).

BRT – City Arterial Lines



Last Mile / feeder lines for Metro



Air Ports



Sea Ports



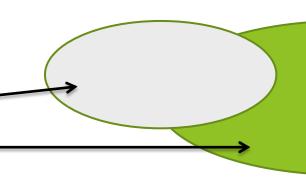
Advantages of the solution - Top 7x of 15x impacts in 5 yrs

- > 5 million shared + private EVs on roads
- > 5 million new jobs
- ➤ 10 GWp of Renewable Energy Integration via PPAs
- > Infra deployment at scale via the private smart transport grid
 - Renewable powered
 "Smart Transport Grid"
 stabilizing the Main Grid-
- Billions of \$ saved in fossil fuel & LiON Battery Import Bills
 - Reduction of 100 mmt of Co2 emissions / year













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